

ANNUAL STATEMENT

#### For the Year Ending December 31, 2004 OF THE CONDITION AND AFFAIRS OF THE

Health Plan of Michigan, Inc.

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NAIC Group Code	0000 , 00 (Current Period) (Prior F		ompany Code _	52563	Employer's ID Number	38-3253977
Organized under the Laws of	Michigan	,	State of Dom	icile or Port of Entry	M	lichigan
Country of Domicile	United States of Ar	merica				
Licensed as business type:	Life, Accident & Health[ ] Dental Service Corporation[ ] Other[ ]	Property/Casualty[ ] Vision Service Corpor Is HMO Federally Qua		Health Ma	Medical & Dental Service or In aintenance Organization[X]	demnity[ ]
Incorporated	12/31/1995		Comm	enced Business	12/31/19	95
Statutory Home Office	17515 W. Nine Mil				Southfield, MI 48075	
Main Administrative Office	(Street and	,	7515 W. Nine M	file Road, Suite 650	(City, or Town, State and Zip Co	de)
	Southfield, MI 4807	'5	(Street a	nd Number)	(248)557-3700	
	(City or Town, State and Zip Co	de)			(Area Code) (Telephone Nu	mber)
Mail Address	17515 W.Nine Mil (Street and Num		,		Southfield, MI 48075 (City, or Town, State and Zip Co	de)
Primary Location of Books an	d Records	,	/6	Same		,
	Same,		(3	Street and Number)	(248)557-3700	
Internet Website Address	(City, or Town, State and Zip Co	ode) hpmich.com			(Area Code) (Telephone Nu	mber)
		•			(0.40).00.4.00.44	
Statutory Statement Contact		B. Cotton (Name)			(248)204-6011 (Area Code)(Telephone Number)	(Extension)
	jcotton@hpmich.com (E-Mail Address)				(248)557-4638 (Fax Number)	
Policyowner Relations Contac	,			Nine Mile Road, Suite	,	
	Southfield, MI 48075		(8	Street and Number)	(248)557-3700	
	(City, or Town, State and Zip Co	ode)			(Area Code) (Telephone Number)	(Extension)
		David B. Cotton M.D. Thomas Lauzon Janice Torosian	President/C Secretary/C Treasurer/C	CIO		
		ОТНІ	ERS			
		DIRECTORS O	R TRUST			
	Timothy Beck Thomas Lauzor Melanie Shearm			George Laura L		
State of Mich County of Oak	<u>·</u>					
assets were the absolute property explanations therein contained, ar and of its income and deductions manual except to the extent that: their information, knowledge and the state of the extent that their information, knowledge and the state of the extent that their information, knowledge and the state of the extent that their information, knowledge and the state of the extent that their information, knowledge and the state of the extent that their information is the extent that the extent	, being duly sworn, each depose and say the of the said reporting entity, free and clear from the said reporting entity, free and clear from the period ended, and have being the said of the said the sa	rom any liens or claims thereon, e ment of all the assets and liabilitie een completed in accordance with es or regulations require differenc of this attestation by the describe	except as herein states and of the condition the NAIC Annual tes in reporting noted officers also included.	ated, and that this stater tion and affairs of the sa Statement Instructions a related to accounting pr udes the related corresp	ment, together with related exhibits, id reporting entity as of the reportin and Accounting Practices and Proc ractices and procedures, according onding electronic filing with the NA	schedules and g period stated above, edures to the best of IC, when required, that
,	Signature)	(Signa	ture)		(Signature)	
	B. Cotton, M.D. nted Name)	Thomas (Printed			Janice Torosia (Printed Name)	
•	resident	Secre	tary		Treasurer	
	(Title)	(Titl	e)		(Title)	
Subscribed and sworn day of	to before me this , 2005	2. Date f	the amendment liled		Yes[X] No[ ]	_
		3. Numb	er of pages attac	ched		

(Notary Public Signature)

# **ASSETS**

		AUU				
				Current Year		Prior Year
			1	2	3	4
					Net Admitted	
				Nonadmitted	Assets	Net Admitted
			Assets	Assets	(Cols.1-2)	Assets
1.	Bonds	s (Schedule D)	4,684,991		4,684,991	3,838,957
2.	Stocks	s (Schedule D)				
	2.1	Preferred stocks	370,062		370,062	443,320
	2.2	Common Stocks				
3.	Morta	age loans on real estate (Schedule B):				
0.	3.1	First liens				
	3.2	Other than first liens				
4.	Real e	estate (Schedule A):				
	4.1	Properties occupied by the company (less \$				
		encumbrances)	116,825	52,571	64,254	59,146
	4.2	Properties held for the production of income (less \$				
		encumbrances)	528,744		528,744	622,104
	4.3	Properties held for sale (less \$ encumbrances)	i .			,
5.		(\$17,500,477 Schedule E Part 1), cash equivalents (\$				
J.						
		dule E Part 2) and short-term investments (\$10,125,000				
		dule DA)				
6.	Contra	act loans (including \$ premium notes)				
7.	Other	invested assets (Schedule BA)	3,317,999		3,317,999	1,056,181
8.	Recei	vable for securities				
9.	Aggre	gate write-ins for invested assets				
10.		stals, cash and invested assets (Lines 1 to 9)				
11.		tment income due and accrued				
			40,475			
12.		iums and considerations				
	12.1	Uncollected premiums and agents' balances in the course of collection				
	12.2	Deferred premiums, agents' balances and installments booked but				
		deferred and not yet due (Including \$ earned but unbilled				
		premiums)				
	12.2	Accrued retrospective premiums				
40		·				
13.		urance:				
	13.1	Amounts recoverable from reinsurers	l			
	13.2	Funds held by or deposited with reinsured companies				
	13.3	Other amounts receivable under reinsurance contracts				
14.	Amou	ints receivable relating to uninsured plans				
15.1	Currer	nt federal and foreign income tax recoverable and interest thereon				
15.2		eferred tax asset				
16.		anty funds receivable or on deposit			· ·	
		· ·	l			
17.		onic data processing equipment and software		210,657	494,641	221,852
18.		ure and equipment, including health care delivery assets				
	(\$	)	142,876	64,295	78,581	94,459
19.	Net ac	djustment in assets and liabilities due to foreign exchange rates				
20.	Recei	vables from parent, subsidiaries and affiliates				
21.		n care (\$) and other amounts receivable				
22.		assets nonadmitted				
23.		egate write-ins for other than invested assets	977,868	906,075		
24.		assets excluding Separate Accounts, Segregated Accounts and				
	Protec	cted Cell Accounts (Lines 10 to 23)	40,667,920	1,497,190	39,170,730	30,583,712
25.	From	Separate Accounts, Segregated Accounts and Protected Cell				
	Accou	unts				
26.	Total (	(Lines 24 and 25)	40,667,920	1.497.190	39.170.730	30.583.712
		WRITE-INS				
0901						
0902						
0903						
0998.	Summ	nary of remaining write-ins for Line 9 from overflow page		<u></u>	<u></u>	<u></u>
0999.		LS (Lines 0901 through 0903 plus 0998) (Line 9 above)				
		le Deposits			l ·	
		red Membership Value				
		Term Investment Fair Value Adjustment				
2398.	Summ	nary of remaining write-ins for Line 23 from overflow page	35,193			
2399.	TOTA	LS (Lines 2301 through 2303 plus 2398) (Line 23 above)	977,868	966,075	11,793	27,996

# LIABILITIES, CAPITAL AND SURPLUS

		Current Year			Prior Year		
		1 Covered	2 Uncovered	3 Total	4 Total		
1. Clain	ns unpaid (less \$reinsurance ceded)						
2. Accru	ued medical incentive pool and bonus amounts	533,045		533,045	274,691		
3. Unpa	aid claims adjustment expenses	367,000		367,000	274,141		
4. Aggre	egate health policy reserves						
5. Aggre	egate life policy reserves						
6. Prope	erty/casualty unearned premium reserves						
7. Aggr	egate health claim reserves						
8. Prem	niums received in advance						
9. Gene	eral expenses due or accrued	2,115,631		2,115,631	533,982		
10.1 Curre	ent federal and foreign income tax payable and interest thereon (including \$						
on re	ealized capital gains (losses))	1,005,000		1,005,000	1,850,000		
10.2 Net d	deferred tax liability						
11. Cede	ed reinsurance premiums payable						
12. Amoi	unts withheld or retained for the account of others						
13. Remi	ittance and items not allocated						
14. Borro	owed money (including \$ current) and interest thereon \$ (including						
\$	current)						
15. Amou	unts due to parent, subsidiaries and affiliates						
16. Paya	able for securities						
17. Fund	ds held under reinsurance treaties with (\$ authorized reinsurers and						
\$	unauthorized reinsurers)						
18. Reins	surance in unauthorized companies						
19. Net a	adjustments in assets and liabilities due to foreign exchange rates						
20. Liabil	lity for amounts held under uninsured accident and health plans						
21. Aggre	regate write-ins for other liabilities (including \$ current)				1,336,623		
22. Total	l liabilities (Lines 1 to 21)	18,722,697		18,722,697	15,579,879		
23. Com	mon capital stock	XXX	XXX	44,700	44,700		
24. Prefe	erred capital stock	XXX	XXX				
25. Gros	s paid in and contributed surplus	XXX	XXX	251,363	251,363		
26. Surpl	lus notes	XXX	XXX				
27. Aggre	egate write-ins for other than special surplus funds	XXX	XXX				
28. Unas	ssigned funds (surplus)	XXX	X X X	20,151,972	14,707,771		
29. Less	treasury stock, at cost:	XXX	XXX				
29.1	shares common (value included in Line 23 \$)	XXX	X X X				
29.2	shares preferred (value included in Line 24 \$)	XXX	XXX				
30. Total	l capital and surplus (Lines 23 to 28 minus Line 29)	XXX	XXX	20,448,035	15,003,834		
	Liabilities, capital and surplus (Lines 22 and 30)	XXX	XXX	39,170,732	30,583,713		
DETAILS OF 2101. Quali	WRITE-INS ity Assurance Assessment Fee				1.336.623		
2102							
	mary of remaining write-ins for Line 21 from overflow page						
2199. TOTA	ALS (Lines 2101 through 2103 plus 2198) (Line 21 above)				1,336,623		
2702		X X X	XXX				
2703	mary of remaining write-ins for Line 27 from overflow page	X X X	X X X				
	ALS (Lines 2701 through 2703 plus 2798) (Line 27 above)	XXX	XXX		<u></u>		

# STATEMENT OF REVENUE AND EXPENSES

	Curren	t Year	Prior Year
	1	2	3
	Uncovered	Total	Total
1. Member Months			
2. Net premium income (including \$non-health premium income)			
3. Change in unearned premium reserves and reserve for rate credits		I .	
4. Fee-for-service (net of \$ medical expenses)	X X X		
5. Risk revenue	XXX		
6. Aggregate write-ins for other health care related revenues		` '	, ,
7. Aggregate write-ins for other non-health revenues	XXX		
8. Total revenues (Lines 2 to 7)	XXX	143,141,850	94,348,396
Hospital and Medical:			
9. Hospital/medical benefits		79,120,511	47,273,631
10. Other professional services		697,413	514,229
11. Outside referrals		8,156,888	5,390,706
12. Emergency room and out-of-area		5,285,063	2,987,796
13. Prescription drugs		25,423,291	16,831,597
14. Aggregate write-ins for other hospital and medical		26,124	64,347
15. Incentive pool, withhold adjustments and bonus amounts			
16. Subtotal (Lines 9 to 15)			
Less:			
17. Net reinsurance recoveries		132 420	402 288
18. Total hospital and medical (Lines 16 minus 17)			
19. Non-health claims			
, , , , , , , , , , , , , , , , , , , ,			
21. General administrative expenses		12,823,777	7,926,421
22. Increase in reserves for life and accident and health contracts (including \$ increase in			
reserves for life only)			
23. Total underwriting deductions (Lines 18 through 22)			
24. Net underwriting gain or (loss) (Lines 8 minus 23)			
25. Net investment income earned (Exhibit of Net Investment Income, Line 17)		· ·	
26. Net realized capital gains (losses)			
27. Net investment gains (losses) (Lines 25 plus 26)		482,279	184,044
28. Net gain or (loss) from agents' or premium balances charged off [(amount recovered \$)			
(amount charged off \$)]			
29. Aggregate write-ins for other income or expenses		17,762	609
30. Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29)	XXX	10,090,526	12,482,678
31. Federal and foreign income taxes incurred	XXX	3,271,000	4,566,082
32. Net income (loss) (Lines 30 minus 31)	XXX	6,819,526	7,916,596
DETAILS OF WRITE-INS 0601. Quality Assurance Fee		(7.016.601)	(3 570 169)
0602. MI Primary Care Association Assessment		, , , , , ,	, , , , ,
0603	XXX		
0698. Summary of remaining write-ins for Line 6 from overflow page			(3 570 168)
0701	XXX		(3,370,100)
0702			
0703			
0799. TOTALS (Line 0701 through 0703 plus 0798) (Line 7 above)			
1401. Hearing/Speech devices		26,124	•
1402 1403			
1498. Summary of remaining write-ins for Line 14 from overflow page			
1499. TOTALS (Lines 1401 through 1403 plus 1498) (Line 14 above)		26,124	64,347
2901. Sale of Furniture 2902. Rental Income			
2903			
2998. Summary of remaining write-ins for Line 29 from overflow page			
2999. TOTALS (Line 2901 through 2903 plus 2998) (Line 29 above)		17,762	609

# **STATEMENT OF REVENUE AND EXPENSES (Continued)**

		1 Current Year	2 Prior Year
	CAPITAL & SURPLUS ACCOUNT		
33.	Capital and surplus prior reporting year	15,003,834	8,520,273
GAINS	AND LOSSES TO CAPITAL & SURPLUS		
34.	Net income or (loss) from Line 32	6,819,526	7,916,596
35.	Change in valuation basis of aggregate policy and claim reserves		
36.	Net unrealized capital gains and losses	247,757	53,995
37.	Change in net unrealized foreign exchange capital gain or (loss)		
38.	Change in net deferred income tax		21,000
39.	Change in nonadmitted assets	(123,084)	8,305
40.	Change in unauthorized reinsurance		
41.	Change in treasury stock		
42.	Change in surplus notes		
43.	Cumulative effect of changes in accounting principles		(16,335)
44.	Capital Changes:		
	44.1 Paid in		(5,199)
	44.2 Transferred from surplus (Stock Dividend)		,
	44.3 Transferred to surplus		
45.	Surplus adjustments:		
	45.1 Paid in		(29,239)
	45.2 Transferred to capital (Stock Dividend)		,
	45.3 Transferred from capital		
46.	Dividends to stockholders		
47.	Aggregate write-ins for gains or (losses) in surplus	,	,
48.	Net change in capital and surplus (Lines 34 to 47)		
49.			
DETAIL	Capital and surplus end of reporting year (Line 33 plus 48)		
4701. 4702	Repurchase of Stock		(715,562)
4702			
4798.	Summary of remaining write-ins for Line 47 from overflow page		
4799.	TOTALS (Lines 4701 through 4703 plus 4798) (Line 47 above)		[(115,562)

# **CASH FLOW**

		Current Year	Prior Year
	Cash from Operations		
1.	Premiums collected net of reinsurance	141,805,227	97,918,564
2.	Net investment income	381,923	145,117
3.	Miscellaneous income		(2,233,545)
4.	Total (Lines 1 through 3)	142,187,150	95,830,136
5.	Benefit and loss related payments	116,143,030	70,317,264
6.	Net transfers to Separate, Segregated Accounts and Protected Cell Accounts		
7.	Commissions, expenses paid and aggregate write-ins for deductions	11,605,528	8,352,602
8.	Dividends paid to policyholders		
9.	Federal and foreign income taxes paid (recovered) \$net of tax on capital gains (losses)	4,319,000	2,933,724
10.	Total (Lines 5 through 9)	132,067,558	81,603,590
11.	Net cash from operations (Line 4 minus 10)		14,226,546
	Cash from Investments		
12.	Proceeds from investments sold, matured or repaid:		
	12.1 Bonds	635,901	454,772
	12.2 Stocks		
	12.3 Mortgage loans		
	12.4 Real estate	711,290	
	12.5 Other invested assets		
	12.6 Net gains or (losses) on cash, cash equivalents and short-term investments		
	12.7 Miscellaneous proceeds	370,069	
	12.8 Total investment proceeds (Lines 12.1 to 12.7)	1,787,681	454,772
13.	Cost of investments acquired (long-term only):		
	13.1 Bonds	1,825,161	4,486,344
	13.2 Stocks		444,840
	13.3 Mortgage loans		
	13.4 Real estate	612,429	630,063
	13.5 Other invested assets	2,000,000	1,000,000
	13.6 Miscellaneous applications	0 .	
	13.7 Total investments acquired (Lines 13.1 to 13.6)	4,437,591	6,561,247
14.	Net increase (decrease) in policy loans and premium notes		
15.	Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14)	(2,649,910)	(6,106,475)
	Cash from Financing and Miscellaneous Sources		
16.	Cash provided (applied):		
	16.1 Surplus notes, capital notes		
	16.2 Capital and paid in surplus, less treasury stock		(34,438)
	16.3 Borrowed funds		
	16.4 Net deposits on deposit-type contracts and other insurance liabilities		
	16.5 Dividends to stockholders		750,000
	16.6 Other cash provided (applied)	(949,747)	(1,366,536)
17.	Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6)	(2,449,747)	(2,150,974)
	RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS		
18.	Net change in cash and short-term investments (Line 11, plus Lines 15 and 17)	5,019,935	5,969,097
19.	Cash and short-term investments:		
	19.1 Beginning of year	22,605,542	16,636,445
	19.2 End of year (Line 18 plus Line 19.1)	27,625,477	22,605,542

20.0001
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## **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

(Gain and Loss Exhibit)

		1	2 Comprehensive	3	4	5	6 Federal	7	8	9	10	11	12	13
			(Hospital				Employee	Title	Title			Long-		
			, ,	Medicare	Dental	Vision	Health	XVIII-	XIX-	Cton	Disability	term	Other	Other
		T. (.)	& Mark ( a a l)							Stop	1,	1		
		Total	Medical)	Supplement	Only	Only	Benefit Plan	Medicare	Medicaid	Loss	Income	Care	Health	Non-Health
1.	Net premium income	151,312,694							151,312,694					
2.	Change in unearned premium reserves and reserve for rate credit													
3.	Fee-for-service (net of \$ medical expenses)													X X X
4.	Risk revenue													X X X
5.	Aggregate write-ins for other health care related revenues	(8,170,844)							(8,170,844)					X X X
6.	Aggregate write-ins for other non-health care related revenues		X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	
7.	Total revenues (Lines 1 to 6)	143,141,850							143,141,850					
8.	Hospital/medical benefits	79,120,511							79,120,511					X X X
9.	Other professional services	697,413							697,413					X X X
10.	Outside referrals	8,156,888							8,156,888					X X X
11.	Emergency room and out-of-area	5,285,063							5,285,063					X X X
12.	Prescription drugs	25,423,291							25,423,291					X X X
13.	Aggregate write-ins for other hospital and medical	26,124							26,124					xxx
14.	Incentive pool, withhold adjustments and bonus amounts	1,216,093							1,216,093					x x x
15.	Subtotal (Lines 8 to 14)	119,925,383							119,925,383					X X X
16.	Net reinsurance recoveries	132,420							132,420					x x x
17.	Total hospital and medical (Lines 15 minus 16)	119.792.963							119.792.963					XXX
18.	Non-health claims (net)	113,732,303	XXX	XXX	XXX	XXX	XXX	XXX	X X X	XXX	XXX	XXX	XXX	
19.	Claims adjustment expenses including \$cost		X X X	X X X	X X X	X X X	XXX	XXX		X X X	X X X	XXX	* * * * * * * * * * * * * * * * *	
19.	containment expenses	934,625							934.625					
20	General administrative expenses	12,823,777							12,823,777					
20.									12,023,777					
21.	Increase in reserves for accident and health contracts													X X X
22.	Increase in reserves for life contracts	400 554 005	X X X	X X X	X X X	X X X	X X X	X X X	XXX	X X X	X X X	X X X	X X X	
23.	Total underwriting deductions (Lines 17 to 22)	133,551,365							133,551,365					
24.	Net underwriting gain or (loss) (Line 7 minus Line 23)	9,590,485							9,590,485					
	LS OF WRITE-INS													_
0501.	Quality Assurance Program	(7,916,601)							(7,916,601)					X X X
0502.	MI Primary Care Association Assessment	(254,243)							(254,243)					X X X
0503														X X X
0598.	Summary of remaining write-ins for Line 5 from overflow page													X X X
0599.	TOTALS (Lines 0501 through 0503 plus 0598) (Line 5 above)	(8,170,844)							(8,170,844)					X X X
0601			X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	
0602			X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	
0603			X X X	X X X	X X X	X X X	X X X	X X X	x x x x	X X X	X X X	X X X	X X X	
0698.	Summary of remaining write-ins for Line 6 from overflow page		X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	1
0699.	TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)		X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	X X X	
1301.	Hearing/Speech Devices	26,124							26.124					x x x
1302	Treating/opecen Devices													X X X
1302														X X X
1398.	Summary of remaining write-ins for Line 13 from overflow page													X X X
		06.104							06.404					
1399.	TOTALS (Lines 1301 through 1303 plus 1398) (Line 13 above)	26,124							26,124					X X X

7

PART 1 - PREMIUMS

		1	2	3	4
		·			Net Premium
					Income
		Direct	Reinsurance	Reinsurance	(Columns
	Line of Business	Business	Assumed	Ceded	1 + 2 - 3)
1.	Comprehensive (hospital and medical)				
2.	Medicare Supplement				
3.	Dental only				
4.	Vision only				
5.	Federal Employee Health Benefits Plan				
6.	Title XVIII - Medicare				
7.	Title XIX - Medicaid	151,862,631		549,937	151,312,694
8.	Stop loss				
9.	Disability income				
10.	Long-term care				
11.	Other health				
12.	Health subtotal (Lines 1 through 11)	151,862,631		549,937	151,312,694
13.	Life				
14.	Property/casualty				
15.	TOTALS (Lines 12 to 14)	151,862,631		549,937	151,312,694

PART 2 - Claims Incurred During the Year

			1 / 11 1 2	- Olalilis II	icurrea Du	ing the re	<u>ui</u>						
	1	2	3	4	5	6	7	8	9	10	11	12	13
						Federal							
		Comprehensive				Employees	Title	Title					
		(Hospital	Medicare	Dental	Vision	Health	XVIII	XIX	Stop	Disability	Long-Term	Other	Other
	Total	& Medical)	Supplement	Only	Only	Benefits Plan	Medicare	Medicaid	Loss	Income	Care	Health	Non-Health
1.	Payments during the year:												
	1.1 Direct							115,317,712					
	1.2 Reinsurance assumed												
	1.3 Reinsurance ceded 132,420							132,420					
	1.4 Net							. 115,185,292					
2.	Paid medical incentive pools and bonuses 957,739							957,739					
3.	Claim liability December 31, current year from Part 2A:												
0.	3.1 Direct							14,702,020					
	3.2 Reinsurance assumed												
	3.3 Reinsurance ceded						1						
	3.4 Net							14,702,020					
1								14,702,020					
4.	Claim reserve December 31, current year from Part 2D:												
	4.1 Direct	l I											
<b>5</b>	4.2 Reinsurance assumed												
	4.3 Reinsurance ceded												
	4.4 Net												
5.	Accrued medical incentive pools and bonuses, current year 533,045							533,045					
6.	Amounts recoverable from reinsurers December 31, current year												
7.	Claim liability December 31, prior year from Part 2A:												
	7.1 Direct							11,310,442					
	7.2 Reinsurance assumed												
	7.3 Reinsurance ceded												
	7.4 Net							11,310,442					
8.	Claim reserve December 31, prior year from Part 2D:							11,010,112					
0.	8.1 Direct												
	8.2 Reinsurance assumed						1						
		l I											
	8.4 Net							074 004					
9.	Accrued medical incentive pools and bonuses, prior year							274,691					
10.	Amounts recoverable from reinsurers December 31, prior year												
11.	Incurred benefits:												
	11.1 Direct							118,709,290					
	11.2 Reinsurance assumed												
	11.3 Reinsurance ceded							132,420					
1	11.4 Net							118,576,870					
12.	Incurred medical incentive pools and bonuses							1,216,093					

PART 2A - Claims Liability End of Current Year

		1	2	3	4	5	6	7	8	9	10	11	12	13
			Compre- hensive		<b>D</b> 11	\r. ·	Federal Employees	Title	Title	01	D: 139		011	011
		Tatal	(Hospital	Medicare	Dental	Vision	Health	XVIII	XIX	Stop	Disability	Long-Term	Other	Other
1	Danas	Total	& Medical)	Supplement	Only	Only	Benefits Plan	Medicare	Medicaid	Loss	Income	Care	Health	Non-Health
1.	1 1	ted in Process of Adjustment:  Direct												
	1.1													
	1.2	B :												
	1.3	Nick												
2	Incurr	ed but Unreported:												
2.	2.1	Direct							14,702,021					
	2.2	B							, ,					
	2.3	Daireumanas andad												
	2.4	Net							14,702,021					
3.	Amou	nts Withheld from Paid Claims and Capitations:							11,7 02,021					
•	3.1	Direct												
	3.2													
3	3.3	Reinsurance ceded												
	3.4	Not												
4.	TOTA													
'	4.1	Direct							14,702,021					
	4.2	Reinsurance assumed												
	4.3	Reinsurance ceded												
	4.4	Net							14.702.021					

# UNDERWRITING AND INVESTMENT EXHIBIT PART 2B - ANALYSIS OF CLAIMS UNPAID-PRIOR YEAR-NET OF REINSURANCE

				Claim Reserv	e and Claim	5	6
		Clai	ms	Liability De	cember 31		
		Paid Durin	g the Year	of Curre	nt Year		
		1	2	3	4		Estimated Claim
		On	On		On		Reserve and
	Line	Claims Incurred	Claims Incurred	On Claims Unpaid	Claims Incurred	Claims Incurred	Claim Liability
	of	Prior to January 1	During the	December 31 of	During the	in Prior Years	December 31 of
	Business	of Current Year	Year	Prior Year	Year	(Columns 1 + 3)	Prior Year
1.	Comprehensive (hospital and medical)						
2.	Medicare Supplement						
3.	Dental only						
4.	Vision only						
5.	Vision only Federal Employees Health Benefits Plan						
6.	Title XVIII - Medicare						
7.	Title XIX - Medicaid				14,652,020	12,749,688	11,310,442
8.	Other health						
9.	Health subtotal (Lines 1 to 8)	12,699,688	102,485,604	50,000	14,652,020	12,749,688	11,310,442
10.	Other non-health						
11.	Medical incentive pool and bonus amounts	406,069	551,670		533,045	406,069	274,691
12.	TOTALS (Lines 9 to 11)	13,105,757	103,037,274	50,000	15,185,065		

## PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

#### **Grand Total**

#### Section A - Paid Health Claims

	occion A - 1 dia ricalan olalinis						
		nulative Net Amounts I	Paid				
	Year in Which Losses	1	2	3	4	5	
	Were Incurred	2000	2001	2002	2003	2004	
1.	Prior	2,969	33	1			
2.	2000	24,582	5,185	8			
3.	2001	XXX	32,767	4,641	12	(2)	
4.	2002	XXX	XXX	45,448	6,648		
5.	2003	XXX	XXX	xxx	63,727	13,047	
6.	2004	XXX	XXX	xxx	XXX	103,037	

#### **Section B - Incurred Health Claims**

	***************************************						
		Sum of Cumula	ative Net Amount Paid	and Claim Liability and	d Reserve Outstanding	at End of Year	
Year in Which Losses		1	2	3	4	5	
	Were Incurred	2000	2001	2002	2003	2004	
1.	Prior	2,969	33	1			
2.	2000	30,711	5,219	8 8			
3.	2001	XXX	39,680	4,716		(2)	
4.	2002	XXX	XXX	54,046	6,706	59	
5.	2003	XXX	XXX	XXX	75,254	13,097	
6.	2004	XXX	XXX	XXX	XXX	118,222	

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio

						<u> </u>					
		1	2	3	4	5	6	7	8	9	10
						Claim and				Total Claims	
	Years in Which			Claim		Claim Adjustment				and Claims	
	Premiums were			Adjustment		Expense			Unpaid Claims	Adjustment	
	Earned and Claims	Premiums	Claims	Expense	(Col. 3/2)	Payments	(Col. 5/1)	Claims	Adjustment	Expense Incurred	(Col. 9/1)
	were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1.	2000	33,971	29,777			29,777	87.654			29,777	87.654
2.	2001	49,300	37,418	380	1.016	37,798	76.669			37,798	76.669
3.	2002	64,563	52,155	554	1.062	52,709	81.640			52,709	81.640
4.	2003	97,919	76,774	755	0.983	77,529	79.177	50	1	77,580	79.229
5.	2004	143,142	103,037	842	0.817	103,879	72.571	15,185	366	119,430	83.435

12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Hospital and Medical NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Hospital and Medical NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Hospital and Medical NONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Medicare Supplement NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Medicare Supplement NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Medicare Supplement NONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Dental Only NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Dental Only NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Dental OnlyNONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Vision Only NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Vision Only NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Vision Only NONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Fed Emp HBPPNONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Fed Emp HBPP NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Fed Emp HBPP NONE
12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Title XVIII-Medicare NONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Title XVIII-Medicare NONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Title XVIII-Medicare NONE

## PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

#### Title XIX - Medicaid

#### Section A - Paid Health Claims

	occion A - 1 dia ricalan olalinis						
		nulative Net Amounts I	Paid				
	Year in Which Losses	1	2	3	4	5	
	Were Incurred	2000	2001	2002	2003	2004	
1.	Prior	2,969	33	1			
2.	2000	24,582	5,185	8			
3.	2001	XXX	32,767	4,641	12	(2)	
4.	2002	XXX	XXX	45,448	6,648		
5.	2003	XXX	XXX	xxx	63,727	13,047	
6.	2004	XXX	XXX	xxx	XXX	103,037	

#### **Section B - Incurred Health Claims**

	***************************************						
		Sum of Cumula	ative Net Amount Paid	and Claim Liability and	d Reserve Outstanding	at End of Year	
Year in Which Losses		1	2	3	4	5	
	Were Incurred	2000	2001	2002	2003	2004	
1.	Prior	2,969	33	1			
2.	2000	30,711	5,219	8 8			
3.	2001	XXX	39,680	4,716		(2)	
4.	2002	XXX	XXX	54,046	6,706	59	
5.	2003	XXX	XXX	XXX	75,254	13,097	
6.	2004	XXX	XXX	XXX	XXX	118,222	

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio

		00001011	mount ou ro								
		1	2	3	4	5	6	7	8	9	10
						Claim and				Total Claims	
	Years in Which			Claim		Claim Adjustment				and Claims	
	Premiums were			Adjustment		Expense			Unpaid Claims	Adjustment	
	Earned and Claims	Premiums	Claims	Expense	(Col. 3/2)	Payments	(Col. 5/1)	Claims	Adjustment	Expense Incurred	(Col. 9/1)
	were Incurred	Earned	Payments	Payments	Percent	(Col. 2 + 3)	Percent	Unpaid	Expenses	(Col. 5 + 7 + 8)	Percent
1.	2000	33,971	29,777			29,777	87.654			29,777	87.654
2.	2001	49,300	37,418	380	1.016	37,798	76.669			37,798	76.669
3.	2002	64,563	52,155	554	1.062	52,709	81.640			52,709	81.640
4.	2003	97,919	76,774	755	0.983	77,529	79.177	50	1	77,580	79.229
5.	2004	143,142	103,037	842	0.817	103,879	72.571	15,185	366	119,430	83.435

12	Underwriting Invest Exh Pt 2C Sn A - Paid Claims - OtherNONE
12	Underwriting Invest Exh Pt 2C Sn B - Incur Claims - OtherNONE
12	Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Other NONE
13	Underwriting Invest Exh Pt 2D - A & H ReserveNONE

STATEMENT AS OF  $\pmb{\text{December 31, 2004}}$  of the  $\pmb{\text{Health Plan of Michigan, Inc.}}$ 

#### PART 3 - ANALYSIS OF EXPENSES

		Claim Adjustn	nent Expenses	3	4	5
		1 Cost Containment Expenses	2 Other Claim Adjustment Expenses	General Administrative Expenses	Investment Expenses	Total
1.	Rent (\$ for occupancy of own building)					238,562
2.	Salaries, wages and other benefits		737,688	8,917,377		
3.	Commissions (less \$ ceded plus \$ assumed)					
4.	Legal fees and expenses					
5.	Certifications and accreditation fees					
6.	Auditing, actuarial and other consulting services			227,727	29,483	257,210
7.	Traveling expenses		182	184,524		184,706
8.	Marketing and advertising					
9.	Postage, express and telephone					
10.	Printing and office supplies					
11.	Occupancy, depreciation and amortization					
12.	Equipment					
13.	Cost or depreciation of EDP equipment and software					
14.	Outsourced services including EDP, claims, and other services					
15.	Boards, bureaus and association fees					
16.	Insurance, except on real estate					
17.	Collection and bank service charges					
18.	Group service and administration fees					
19.	Reimbursements by uninsured accident and health plans					
20.	Reimbursements from fiscal intermediaries					
21.	Real estate expenses					
22.	Real estate taxes					
23.	Taxes, licenses and fees:			20,220		20,220
20.	23.1 State and local insurance taxes			293 498		293 498
	23.2 State premium taxes					
	23.3 Regulator authority licenses and fees					
	23.4 Payroll taxes					
	23.5 Other (excluding federal income and real estate taxes)					
24.	Investment expenses not included elsewhere					
25.	Aggregate write-ins for expenses					
26.	Total expenses incurred (Lines 1 to 25)		934 625	12 823 775	111 652	(a) 13.870.052
27.	Less expenses unpaid December 31, current year					
28.	Add expenses unpaid December 31, prior year					
29	Amounts receivable relating to uninsured accident and health		217,171			000,120
23.						
30.	plans, prior year					
30.						
24	1 7 7		0.41.700	11 242 126	111 CEO	10 105 544
31.	Total expenses paid (Lines 26 minus 27 plus 28 minus 29 plus 30) LS OF WRITE-INS		841,766	11,242,126		12,195,544
2501.	IRS Penalty			4,800	T	4.800
2501.	INO I Graity			4,000		4,000
2502						
	Cummany of romaining write ing fart ing QE from availant and					
2598.	Summary of remaining write-ins for Line 25 from overflow page			4 900		4.000
2599.	Totals (Lines 2501 through 2503 + 2598)(Line 25 above)	offiliatos		4,800		4,800

<sup>(</sup>a) Includes management fees of \$..... to affiliates and \$..... to non-affiliates.

# **EXHIBIT OF NET INVESTMENT INCOME**

	EXHIBIT OF RET INVESTMENT INCO	1	2
		Collected	Farned
		During Year	During Year
1.	U.S. Government bonds	(a) 12.483	During Year 17,460
1.1	Bonds exempt from U.S. tax	(a) 119.556	130.666
1.2	Other bonds (unaffiliated)		
1.3	Bonds of affiliates		
2.1	Preferred stocks (unaffiliated)	` '	
2.11	Preferred stocks of affiliates	· ,	
2.2	Common stocks (unaffiliated)		
2.21	Common stocks of affiliates		
3.	Mortgage loans	(c)	
4.	Real estate	\ \ \ \	
5.	Contract loans	, ,	
6.	Cash, cash equivalents and short-term investments	(e)	285,097
7.	Derivative instruments	(f)	
8.	Other invested assets		
9.	Aggregate write-ins for investment income		
10.	Total gross investment income		
11.	Investment expenses		(g) 111,652
12.	Investment taxes, licenses and fees, excluding federal income taxes		
13.	Interest expense		(h)
14.	Depreciation on real estate and other invested assets		(i)
15.	Aggregate write-ins for deductions from investment income		
16.	Total deductions (Lines 11 through 15)		111,652
17.	Net Investment income (Line 10 minus Line 16)		391,471
DETAIL	.S OF WRITE-INS		
0901			
0902			
0903			
0998.	Summary of remaining write-ins for Line 9 from overflow page		
0999.	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9, above)		
1501			
1502			
1503			
1598.	Summary of remaining write-ins for Line 15 from overflow page		
1599.	TOTALS (Lines 1501 through 1503 plus 1598) (Line 15, above)		
(a) Inclu	des \$ accrual of discount less \$ amortization of premium and less \$ paid for acci	rued interest on purch	ases.
(c) Inclu	des \$ accrual of discount less \$ amortization of premium and less \$ paid for acc des \$ accrual of discount less \$ amortization of premium and less \$ paid for acc	rued dividends on pur rued interest on nurch	cnases. ases
(d) Inclu	des \$ for company's occupancy of its own buildings; and excluding \$ interest on encumbra	ances.	
(e) Inclu	des \$accrual of discount less \$amortization of premium and less \$paid for acc	rued interest on purch	ases.
(t) Inclu	des \$ accrual of discount less \$ amortization of premium.  des \$ investment expenses and \$ investment taxes, licenses and fees, excluding federal i	ncome taxos attribut	able to
seare	egated and Separate Accounts.	noome laxes, alliibuli	วมเซ เบ
(h) Inclu	des \$ interest on surplus notes and \$ interest on capital notes.		
(i) Include	des \$ depreciation on real estate and \$ depreciation on other invested assets.		

**EXHIBIT OF CAPITAL GAINS (LOSSES)** 

	EXHIBIT OF OAT				
		1	2	3	4
		Realized Gain		Increases	
		(Loss) on Sales	Other Realized	(Decreases) by	
		or Maturity	Adjustments	Adjustment	Total
1.	U.S. Government bonds	2,680			2,680
1.1	Bonds exempt from U.S. tax				
1.2	Other bonds (unaffiliated)				(469)
1.3	Bonds of affiliates				
2.1	Preferred stocks (unaffiliated)	(588)			(588)
2.11	Preferred stocks of affiliates				
2.2	Common stocks (unaffiliated)				
2.21	Common stocks of affiliates				
3.	Mortgage loans				
4.	Real estate	89,186			89,186
5.	Contract loans				
6.	Cash, cash equivalents and short-term investments				
7.	Derivative instruments				
8.	Other invested assets				
9.	Aggregate write-ins for capital gains (losses)				
10.	Total capital gains (losses)				
DETAI	LS OF WRITE-INS	1	1		
0901					
0902					
0903					
0998.	Summary of remaining write-ins for Line 9 from overflow page				
0999.	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9, above)				
		•	•	•	

STATEMENT AS OF December 31, 2004 OF THE Health Plan of Michigan, Inc.

EXHIBIT OF NONADMITTED ASSETS

		1	2	3
		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets (Col. 2 - Col. 1)
1.	Bonds (Schedule D)		Nonaumilled Assets	(Col. 2 - Col. 1)
2.	Stocks (Schedule D):			
	2.1 Preferred stocks		6.594	6.594
	2.2 Common stocks			
3.	Mortgage loans on real estate (Schedule B):			
•	3.1 First liens			
	3.2 Other than first liens			
4.	Real estate (Schedule A):			
	4.1 Properties occupied by the company	52.571	10.438	(42.133)
	4.2 Properties occupied by the production of income			, ,
	4.3 Properties held for sale			
5.	Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term			
0.	investments (Schedule DA)			
6.	Contract loans			
7.	Other invested assets (Schedule BA)			
8.	Receivable for securities			
9.	Aggregate write-ins for invested assets			
10.	Subtotals, cash and invested assets (Lines 1 to 9)			
11.	Invested income due and accrued			
12.	Premium and considerations:			
12.	12.1 Uncollected premiums and agents' balances in the course of collection			
	12.2 Deferred premiums, agents' balances and installments booked but deferred and			
	not yet due			
	12.3 Accrued retrospective premiums			
13.	Reinsurance:			
13.	13.1 Amounts recoverable from reinsurers			
	13.2 Funds held by or deposited with reinsured companies			
	13.3 Other amounts receivable under reinsurance contracts			
14.				
1 <del>4</del> . 15.1	Amounts receivable relating to uninsured plans  Current federal and foreign income tax recoverable and interest thereon			
15.1				
	Net deferred tax asset			
16.	Guaranty funds receivable or on deposit	040.057	470 500	(20,000)
17.	Electronic data processing equipment and software		1/8,308	(32,089)
18.	Furniture and equipment, including health care delivery assets			
19.	Net adjustment in assets and liabilities due to foreign exchange rates			
20.	Receivable form parent, subsidiaries and affiliates			
21.	Health care and other amounts receivable			
22.	Other assets nonadmitted			
23.	Aggregate write-ins for other than invested assets	966,075	1,056,265	90,190
24.	Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell			
	Accounts (Lines 10 to 23)			
25.	From Separate Accounts, Segregated Accounts and Protected Cell Accounts			
26.	Total (Lines 24 and 25)	1,497,190	1,374,106	(123,084)
	LS OF WRITE-INS	1	T	
0901				
0902				
0903				
0998.	Summary of remaining write-ins for Line 9 from overflow page			
0999.	TOTALS (Lines 0901 through 0903 plus 0998) (Line 9 above)			
2301.	Cubicle Deposits			
2302.	Acquired Membership Value			
2303.	Long Term Investment Fair Value Adjustment			
2398.	Summary of remaining write-ins for Line 23 from overflow page			
2399.	TOTALS (Lines 2301 through 2303 plus 2398) (Line 23 above)	.   966,075	1,056,265	90,190

## **EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY**

	Total Members at End of						6
		1	2	3	4	5	Current Year
		Prior	First	Second	Third	Current	Member
	Source of Enrollment	Year	Quarter	Quarter	Quarter	Year	Months
1.	Health Maintenance Organizations	68,568	77,464	83,423	85,354	87,325	980,917
2.	Provider Service Organizations						
	Preferred Provider Organizations						
4.	Point of Service						
5.	Indemnity Only						
6.	Aggregate write-ins for other lines of business						
7.	TOTAL				85,354	87,325	980,917
DETAIL	S OF WRITE-INS						
0601							
0602							
0603							
0698.	Summary of remaining write-ins for Line 6 from overflow page						
0699.	TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)						

#### Note 1 – Nature of Business and Summary of Significant Accounting Policies

Health Plan of Michigan, Inc. (the "Company") operates as a state-licensed health maintenance organization (HMO). Health Plan of Michigan, Inc. provides medical services to persons primarily in southern Michigan who subscribe as recipients of state health benefits (Medicaid benefits).

**Physician and Hospital Contracts** - The Company contracts directly with physician/physician groups and hospitals for the provision of medical care and compensates the providers on either a capitation or fee for service basis. The Company has a risk sharing agreement with the primary care physicians, and a portion of the capitation payments may be retained for settlement of risk-sharing agreements.

**Employer Management Agreement** - The Company uses the services of a Professional Employment Organization (PEO) to provide professional employer services, including payroll processing, payroll tax filing, and employee benefit administration. Under this agreement, there exists a co-employment relationship, in which both the Company and PEO have an employment relationship with the worksite employees.

**Funds Maintained Under Statutory Requirements** - The Company maintains funds under statutory or contractual requirements to protect members and health care providers in the event the Company is unable to meet its contractual obligations. These funds can be issued only at the direction of the applicable insurance commissioner or other regulatory agency in accordance with statutory and contractual provisions. The Company can utilize interest earned on these funds. At December 31, 2004 and 2003, \$1,061,889 and \$1,050,599, respectively, were held in cash to fulfill these requirements.

Statutory Basis of Accounting - The financial statements have been prepared in accordance with NAIC Accounting Practices and Procedures manual and the statutory accounting principles as prescribed by the Michigan Office of Financial and Insurance Services. Statutory accounting principles differ from generally accepted accounting principles ("GAAP") in their definition of assets and liabilities. Specifically, certain assets (such as intangible assets, certain receivables, prepaid expenses, and software) are excluded from the statutory-basis balance sheet. GAAP net assets exceed statutory net assets by approximately \$1,497,190 and \$1,374,106 at December 31, 2004 and 2003, respectively. The Company adopted the NAIC's Codification of Statutory Accounting Principles on January 1, 2003 at the direction of the Michigan Office of Financial and Insurance Services. There are no significant differences between statutory accounting principles prescribed by the NAIC and the State of Michigan accounting requirements that are applicable to the Company, except for the transition period provided for certain statements of statutory accounting principles (SSAPs), by the State of Michigan. The statements of statutory accounting principles for which a transition period has been provided are SSAP 16 – Electronic Data Processing Equipment and Software; SSAP 19 – Furniture and Equipment; Leasehold Improvements Paid by the Reporting Entity as Lessee; Depreciation of Property and Amortization of Leasehold Improvements; and SSAP 84 Certain Health Care Receivables and Receivables Under Government Insured Plans. The impact on statutory surplus of the difference in accounting principles prescribed by the NAIC and the State of Michigan, due to the transition periods allowed for the above referenced SSAP's is \$142,835 and \$153,606 at December 31, 2004 and 2003, respectively.

Cash and Cash Equivalents - The Company considers all highly liquid investments purchased with an original maturity date of three months or less to be cash equivalents. Certificates of deposit in banks or similar financial institutions with maturity dates of one year or less from the acquisition date are also considered cash under statutory accounting principles, and are reported at fair market value.

**Accounts Receivable** - Management believes all receivables are fully collectible; accordingly, no allowance for doubtful accounts has been recorded.

**Bonds** – bonds are stated at amortized cost using the interest method.

**Preferred stocks** – preferred stocks are stated at amortized cost.

Investments in Joint Ventures, Partnerships and Limited Liability Companies – investments in limited partnerships are accounted for using the equity method.

**Real Estate Investments** – Real estate investments consist of property held for the production of income and are valued at the lower of cost or realizable fair market value.

**Property and Equipment** - Fixed assets are recorded at cost. Depreciation is recognized on a straight-line basis over the estimated useful lives of the assets. Depreciation expense for property and equipment totaled \$460,604 and \$269,174 for the years ended December 31, 2004 and 2003, respectively.

**Income Taxes** - The Company accounts for income taxes as prescribed by SSAP Number 9. A current liability or asset is recognized based on amounts currently payable or refundable on the current year tax return. Deferred liabilities or assets are reported for the estimated future tax effects of temporary differences between statutory and tax accounting methods.

**Revenue Recognition** - Medicaid capitation premiums are recognized in the period members are entitled to related health care services.

**Recognition of Health Care Service Costs** - Health care service costs and the related liabilities for claims payable are recorded when medical services are authorized, as well as when services are provided without authorization to the extent such services are expected to be ultimately authorized. Claims payable includes an actuarially determined estimate of the ultimate cost of settling claims.

**Use of Estimates** - The preparation of financial statements in conformity with accounting practices prescribed or permitted by the Michigan Office of Financial and Insurance Services requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Certain significant estimates exist relating to claims payable. It is at least reasonably possible that these estimates will be materially revised in the near term.

#### **Note 2 - Accounting Changes and Corrections of Errors**

The Company prepares its statutory financial statements in conformity with accounting practices prescribed or permitted by the Michigan Office of Financial and Insurance Services. Effective January 1, 2003, the State of Michigan requires that health maintenance organizations domiciled in the State of Michigan prepare their statutory basis financial statements in accordance with the NAIC *Accounting Practices and Procedures* manual in effect on January 1, 2003 subject to any deviations prescribed or permitted by the State of Michigan insurance commissioner. The effect of this accounting change resulted in a reduction of capital and surplus of \$16,335 as of January 1, 2003.

#### Note 3 - Business Combinations and Goodwill

This Note is not applicable to the Company.

#### **Note 4 - Discontinued Operations**

This Note is not applicable to the Company.

#### **Note 5 - Investments**

This Note is not applicable to the Company.

#### Note 6 - Joint Ventures, Partnerships, and Limited Liability Companies

The Company has no investments in joint ventures, partnerships, or limited liability companies that exceed 10% of the admitted assets of the Company.

#### **Note 7 - Investment Income**

This Note is not applicable to the Company.

#### **Note 8 - Derivative Instruments**

This Note is not applicable to the Company.

#### Note 9 - Income Taxes

Income tax expense totaled \$3,271,000 and \$4,566,082 at December 31, 2004 and 2003, respectively.

At December 31, 2004 and 2003 the Company's balance sheet reflects the following amounts for federal income taxes:

	<u>2004</u>	2003
Current tax due	\$1,005,000	\$1,850,000
Net deferred tax asset	238,000	(35,000)
	767 000	1.815.000

The components of the net deferred tax asset at December 31, 2004 and 2003 are as follows:

	<u>2004</u>	<u>2003</u>
Total deferred tax assets	\$(440,000)	\$(126,000)
Total deferred tax liabilities	202,000	91,000
Net Deferred tax asset - fully admitted	(238,000)	\$( 35,000)
Total Deferred tax assets nonadmitted		

Current income taxes incurred and changes in deferred taxes consist of the following for 2004:

Current tax expense	\$3,474,000
Net change in admitted statutory deferred taxes	(203,000)
	\$3.271.000

The main components of the 2004 deferred tax amounts are as follows:

<u>DTA's</u>	Statutory	<u>Tax</u>	<u>Difference</u>	Tax Effect
Accrued paid time off	135,327	-	(135,327)	(46,000)
Accrued Payroll	1,814,744	998,744	(816,000)	(277,000)
Claims reserves	13,521,000	13,178,216	(342,784)	(117,000)
Total	15,471,071	14,176,960	(1,294,111)	(440,000)
<u>DTLs</u>				
Net book value of fixed and amortized assets	1,492,949	1,144,592	348,357	118,500
Investments	18,496,823	18,251,252	245,571	83,500
Total	19,989,772	19,395,844	593,928	202,000
Changes in the main components of DTAs and DTLs are as follows:				
	<u>2003</u>	<u>2004</u>	Change	Tax Effect
Accrued paid time off	(101,614)	(135,327)	(33,713)	(11,462)
Claims reserve discount	(270,217)	(342,784)	(72,567)	(24,673)
Fair value of temporary depreciation & amortization timing differences	214,217	348,357	134,140	45,608
Unrealized gain	53,995	245,571	191,576	65,136
Accrued payroll		(816,000)	(816,000)	(277,440)
Other adjustments	=	Ξ	=	(168)
	(103,619)	(700,183)	(596,564)	(203,000)

#### Significant Book Tax Adjustments were as follows:

	Amount	Tax Effect
Income Before taxes	10,923,527	3,525,533

Reserve discount	72,567	24,854
Depreciation and amortization	(134,140)	(45,943)
Accrued paid time off	33,713	11,547
Accrued payroll	816,000	279,480
Tax exempt interest	(119,975)	(41,091)
Other	(22,137)	(7,582)
Total	10,939,555	3,746,797

The following are income taxes incurred in the current and prior years that will be available for recoupment in the event of future net operating losses:

2004 \$3,271,000 2003 \$4,566,082

The Company's tax return is consolidated with Caidan Enterprises, Inc., its parent company. Federal income tax will be allocated to the Company, as if the Company were filing a separate income tax return. The Company has the enforceable right to recoup federal income taxes paid in prior years in the event of future net losses, which it may incur, or to recoup its net losses carried forward as an offset to future net income subject to federal income taxes.

#### Note 10 - Information Concerning Parent, Subsidiaries, and Affiliates

The Company is a wholly owned subsidiary of a holding company, Caidan Enterprises, Inc., as of December 31, 2003. In 2004, the Company paid dividends of \$1,500,000.

The Company is committed to repurchase the stock of minority stockholders upon termination or retirement based on a contractually determined amount. During 2003, a stockholder terminated his employment with the Company. The Company repurchased 1,376 shares of stock for \$750,000 under the agreement.

#### Note 11 - Debt

The Company has no outstanding debt at December 31, 2004.

# Note 12 - Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences, and Other Postretirement Benefit Plans

This Note is not applicable to the Company.

#### Note 13 - Capital and Surplus, Stockholders' Dividend Restrictions, and Quasi-Reorganizations

The Company has 100,000 common shares authorized and 1,000 shares issued and outstanding at December 31, 2004. All shares are common stock with a stated value of \$44.70 per share.

Subject to other regulatory limitations on capital and surplus and working capital, the Company is limited by statute to paying dividends no greater than 10 percent of annual income without prior approval of the Michigan Office of Financial and Insurance Services.

The portion of unassigned funds (surplus) represented or reduced by changes in non-admitted asset values is \$123,084, and \$29,305 at December 31, 2004 and 2003, respectively. The portion of unassigned funds (surplus) represented or reduced by unrealized gains and losses is \$247,757 and \$53,995 at December 31, 2004 and 2003, respectively.

#### **Note 14 - Contingencies**

At December 31, 2004, the Company is not aware of, nor has it been informed of any pending litigation. No amounts have been accrued for contingencies.

#### Note 15 - Leases

The Company leases its office space under an operating lease. Rent expense totaled approximately \$238,562 and \$171,412 for 2004 and 2003, respectively. The future minimum rental payments under the operating lease as of December 31, 2004 are as follows:

2005	303,906
2006	359,003
2007	363,986
2008	375,133
2009	160,238

The Company also leases office furniture and equipment under various noncancelable operating lease agreements that expire through February 2010. Rental expense for office furniture and equipment for 2004 and 2003 was approximately \$167,388 and \$105,484, respectively.

The future minimum office furniture and equipment lease payments as of December 31, 2004 are as follows:

2005	\$151,646
2006	102,510
2007	89,426
2008	28,782
2009	10,564
2010	1,761

# Note 16 - Information About Financial Instruments with Off-balance-sheet Risk and Financial Instruments with Concentrations of Credit Risk

This Note is not applicable to the Company.

# Note 17 - Sale, Transfer, and Servicing of Financial Assets and Extinguishments of Liabilities

This Note is not applicable to the Company

# Note 18 - Gain or Loss to the Reporting Entity from Uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans

This Note is not applicable to the Company.

# Note 19 - Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

This Note is not applicable to the Company.

#### Note 20 –September 11 Events

This Note is not applicable to the Company.

#### Note 21 – Other Items

At December 31, 2004 and 2003, the Company had admitted assets of \$1,707,713 and \$1,540,228, respectively, in accounts receivable for amounts due from governmental entities and other healthcare providers. The Company routinely assesses the collectibility of these receivables. At December 31, 2004 and 2003 the Company has determined there are no uncollectible receivables.

#### **Note 22 - Events Subsequent**

This note is not applicable to the Company.

#### Note 23 - Reinsurance

Health Plan of Michigan, Inc. maintains a non-cancelable reinsurance policy with a non-affiliated reinsurer to provide coverage on an annual per member basis after a \$150,000 deductible for eligible services is reached. The maximum lifetime reinsurance coverage payable under the agreement is \$2,000,000 per member. The Company has reported premiums net of reinsurance ceded of \$549,937 and \$521,108 as of December 31, 2004 and 2003, respectively. Losses recovered by the Company totaled approximately \$132,420 and \$402,288 in 2004 and 2003, respectively.

The Company does not have reinsurance assumed, uncollectible reinsurance, or retroactive reinsurance.

#### Note 24 - Retrospectively Rated Contracts and Contracts Subject to Redetermination

This Note is not applicable to the Company.

#### Note 25 - Change in Incurred Claims and Claim Adjustment Expenses

An enrolled actuary has determined the estimated reserve for claims incurred but not reported. Although management believes that the provision for unpaid claims is adequate, no assurance can be given that the ultimate settlement of these liabilities may not be greater or less than such estimates. Any future adjustments to these amounts will affect the reported results of future periods.

Reserves for incurred claims and claim adjustment expenses attributable to insured events of prior years has increased by \$1,570,624, as a result of reestimation of unpaid claims and claim adjustment expenses. This increase/decrease is generally the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased as additional information becomes known regarding individual claims.

#### **Note 26 – Intercompany Pooling Arrangements**

This note is not applicable to the Company.

#### **Note 27– Structured Settlements**

This note is not applicable to the Company.

#### Note 28 – Health Care Receivables

The Company has no Pharmaceutical Rebate Receivables of December 31, 2004 and \$184,214 receivable at December 31, 2003 included in health care receivables.

Detail of Pharmaceutical Rebate Receivables:

Quarter	Estimated	Pharmacy	Actual	Actual	Actual
	Pharmacy	Rebates as	Rebates	Rebates	Rebates
	Rebates as	Billed or	Received	Received	Received
	Reported on	Otherwise	Within 90	Within 91 to	More Than
	Financial	Confirmed	Days of	180 Days of	180 Days
	Statements		Rilling	Rilling	After Rilling

	Statements		Billing	Billing	After Billing
12/31/2003	\$0	\$105,572	\$0	\$51,403	\$37,954
9/30/2003	\$110,936	\$110,936	\$0	\$0	\$113,808
6/30/2003	\$75,278	\$102,313	\$0	\$27,035	\$102,760
3/31/2003	\$0	\$103,466	\$0	\$0	\$103,973
12/31/2002	\$98,338	\$98,338	\$0	\$0	\$102,380
9/30/2002	\$99,398	\$99,398	\$0	\$0	\$96,465
6/30/2002	\$13,238	\$83,354	\$0	\$70,116	\$8,665
3/31/2002	\$10,246	\$82,322	\$0	\$45,747	\$26,328

The Company has no accounts receivable from risk sharing arrangements at December 31, 2004 and 2003.

#### **Note 29 – Participating Policies**

This note is not applicable to the company.

#### **Note 30 – Premium Deficiency Reserves**

This note is not applicable to the company.

#### Note 31 - Anticipated Salvage and Subrogation

Loss reserves have not been reduced for any salvage or subrogation. During 2004 and 2003, the Company received subrogation totaling \$85,028 and \$26,398, respectively.

# STATEMENT AS OF December 31, 2004 OF THE Health Plan of Michigan, Inc. SUMMARY INVESTMENT SCHEDULE

		Gross		Admitted Assets as Reported	
		Investmen		in the Annual Statement	
	Investment Categories	1 Amount	2 Percentage	3 Amount	4 Percentage
Bond	-		J		<u> </u>
1.1	U.S. treasury securities	677,806	1.852	677,806	1.852
1.2	U.S. government agency and corporate obligations (excluding				
	mortgage-backed securities):				
	1.21 Issued by U.S. government agencies				
	1.22 Issued by U.S. government sponsored agencies				
1.3	Foreign government (including Canada, excluding mortgage-backed				
	securities)				
1.4	Securities issued by states, territories, and possessions and political subdivisions in the U.S.:				
	1.41 States, territories and possessions general obligations				
	1.42 Political subdivisions of states, territories and possessions and political				
	subdivisions general obligations	1,083,099	2.960	1,083,099	2.960
	1.43 Revenue and assessment obligations	1,008,398	2.756	1,008,398	2.756
	1.44 Industrial development and similar obligations				
1.5	Mortgage-backed securities (includes residential and commercial MBS):				
	1.51 Pass-through securities:				
	1.511 Issued or Guaranteed by GNMA				
	1.512 Issued or Guaranteed by FNMA and FHLMC				
	1.513 All other				
	1.52 CMOs and REMICs:				
	1.521 Issued or guaranteed by GNMA, FNMA or FHLMC or VA				
	1.522 Issued by non-U.S. Government issuers and collateralized by				
	mortgage-backed securities issued or guaranteed by agencies				
	shown in Line 1.521				
	1.523 All other				
	r debt and other fixed income securities (excluding short term):				
2.1	Unaffiliated domestic securities (includes credit tenant loans rated by the SVO)				
2.2	Unaffiliated foreign securities				
2.3	Affiliated securities				
Equit	y interests:				
3.1	Investments in mutual funds				
3.2	Preferred stocks:				
	3.21 Affiliated				
	3.22 Unaffiliated	370,062	1.011	370,062	1.011
3.3	Publicly traded equity securities (excluding preferred stocks):				
	3.31 Affiliated				
	3.32 Unaffiliated				
3.4	Other equity securities:				
	3.41 Affiliated				
	3.42 Unaffiliated				
3.5	Other equity interests including tangible personal property under lease:				
	3.51 Affiliated				
	3.52 Unaffiliated				
Morto	gage loans:				
4.1	Construction and land development				
4.2	Agricultural				
4.3	Single family residential properties				
4.3 4.4					
	Multifamily residential properties				
4.5	Commercial loans				
4.6	Mezzanine real estate loans				
	estate investments:				
5.1	Property occupied by company	64,254	0.176	64,254	0.176
5.2	Property held for production of income (includes \$ of property				
	acquired in satisfaction of debt)	528,744	1.445	528,744	1.445
5.3	Property held for sale (\$ including property acquired in satisfaction				
	of debt)				
Policy	y loans				
Rece	ivables for securities				
Cash	, cash equivalents and short-term investments	27,625,477	75.497	27,625,477	75.497
Other	r invested assets	3,317,999	9.068	3,317,999	<u></u> 9.068
	invested assets				

## **GENERAL INTERROGATORIES**

# **PART 1 - COMMON INTERROGATORIES**

#### **GENERAL**

	is an insurer?  If yes, did the reporting	the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which an insurer?  Yes[X] No[] yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such agulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing					Yes[X] No[]	
1.3	disclosure substantiall Insurance Holding Cor	y similar to the a	standards adopted by the Nationa Regulatory Act and model regula ially similar to those required by s	al Association of I tions pertaining th	nsurance Commissionereto, or is the report	ners (NAIC) in its M	odel	Yes[X] No[] N/A[] Michigan
	Has any change been reporting entity? If yes, date of change:	made during th	e year of this statement in the cha	arter, by-laws, art	icles of incorporation,	, or deed of settleme	ent of the	Yes[] No[X]
۷.۷		urnish herewith	a certified copy of the instrument	t as amended.				
3.1 3.2	State as of what date to	he latest finance	ial examination of the reporting e	ntity was made o	r is being made. ther the state of domi	icile or the reporting	entity. This	12/31/2004
	date should be the dat	e of the examin	ed balance sheet and not the dat ial examination report became av	te the report was	completed or release	d.	•	12/31/2000
	the reporting entity. The date). By what department of	is is the release departments?	e date or completion date of the e	xamination repor	t and not the date of t	he examination (ba	ance sheet	07/24/2001
11	·		and Insurance Services ement, did any agent, broker, sal	os roprosontativo	non affiliated sales/	convice organization	or any	
4.1	combination thereof ur	nder common c	ontrol (other than salaried employ 20 percent of any major line of bu	ees of the report	ing entity) receive cre	edit or commissions	for or	
	4.11 sales of new busi 4.12 renewals?		to percent of any major line of ba		on an oot promitantly	01.		Yes[] No[X] Yes[] No[X]
	During the period cover	ered by this stat	ement, did any sales/service orga s for or control a substantial part (	anization owned i more than 20 per	n whole or in part by to	the reporting entity of the of business measu	or an Ired on	. 55[]. 15[, 1]
	direct premiums) of: 4.21 sales of new busi				, . <b>,</b> .,			Yes[] No[X]
	4.22 renewals?							Yes[ ] No[X]
5.1 5.2	Has the reporting entit If yes, provide the nam ceased to exist as a re	ne of the entity,	to a merger or consolidation durin NAIC company code, and state o ger or consolidation.	ng the period cove of domicile (use tw	ered by this statement o letter state abbrevi	t? ation) for any entity	that has	Yes[ ] No[X]
	Γ		1		2		3	
			Name of Entity		NAIC Company Cod	e Stat	e of Domicile	_
6.1	Has the reporting entit or revoked by any gov confidentiality clause is	y had any Certi ernmental entit	ficates of Authority, licenses or re y during the reporting period? (Yo	gistrations (inclu	ding corporate registrate an action either form	ation, if applicable) ation if applicable) and or informal, if a	suspended	 Yes[ ] No[X]
6.2	If yes, give full informa	tion:						. 55[]. 15[, 1]
7.1 7.2	Does any foreign (non If yes,	-United States)	person or entity directly or indirect	ctly control 10% of	or more of the reporting	ng entity?		Yes[] No[X]
	<ul><li>7.21 State the percent</li><li>7.22 State the national</li></ul>	itv(s) of the fore	ontrol eign person(s) or entity(s); or if the ype of entity(s) (e.g., individual, co	e entity is a mutua	al or reciprocal, the na	ationality of its mana	ger or	%
	attorney-in-lact a	id identity the ty	ype of entity(3) (e.g., individual, or	orporation, govern	iment, manager or at	lorriey-iri-iact)		
			1			2		
			Nationality			Type of Entity		
			k holding company regulated by t	he Federal Rese	rve Board?			Yes[] No[X]
8.3	Is the company affiliat	ed with one or i	tify the name of the bank holding more banks, thrifts or securities filed the names and leasting (city a	rms?	ain office) of any offilia	otoo roquiatod by a	fodoral financial	Yes[] No[X]
0.4	regulatory services ag	ency [i.e., the F	de the names and location (city a ederal Reserve Board (FRB), the sit Insurance Corporation (FDIC)	Office of the Cor	nptroller of the Currer	ncy (OČC), the Offic	e of Thrift	
	primary federal regula		sit insurance corporation (i Dic)	and the Securitie	5 Exchange Commis	Sion (SEO) and idei	ility the anniates	
	1		2	3	4	5	6	7
	Affiliate N	lame	Location (City, State)	FRB	0000	OTS	FDIC	SEC
						Yes[] No[X]	Yes[] No[X]	Yes[] No[X]
9.	What is the name and a Plante & Moran, PLL0	address of the i C 2601 Cambri	ndependent certified public accou dge Court Suite 500 Auburn Hills	untant or account s, Michigan 48236	ing firm retained to co	onduct the annual at	ıdıt?	
10.	What is the name, add	ress and affiliati	on (officer/employee of the repor	ting entity or actu	ary/consultant associ	ated with a(n) actua	rial consulting	
	Larry Pfannerstill, Mill	iman USA 158	tement of actuarial opinion/certific 00 Bluemound Rd. Suite 400 Br	cookfield, WI 530	05-6069; Actuary/con	sultant with an actu	arial firm	
			OF ALIEN REPORTING ENTITION THE STATE OF ALIEN REPORTING ENTITIES IN THE STATE OF ALIEN AL		nited States trustage	of the reporting enti-	h/2	
11.	2 Does this statement of the control of the cont	contain all busir	ness transacted for the reporting ento any of the trust indentures du	entity through its I	United States Branch	on risks wherever le	ocated?	Yes[ ] No[X] Yes[ ] No[X]
11.	4 If answer to (11.3) is	yes, has the do	miciliary or entry state approved	the changes?				Yes[] No[] N/A[X]
				ARD OF DI				
	·		ents of the reporting entity passed					Yes[X] No[]
			plete permanent record of the pro	-				Yes[X] No[]
1/	Has the reporting enti	ty an establishe	ed procedure for disclosure to its I	board of directors	or trustees of any ma	aterial interest or aff le official duties of s	liation on the	Yes[X] No[]

# GENERAL INTERROGATORIES (Continued) FINANCIAL

1 1 15.2 1	Total amount loaned during th 5.11 To directors or other offic 5.12 To stockholders not offic 5.13 Trustees, supreme or gr Total amount of loans outstan 5.21 To directors or other offic 5.22 To stockholders not offic 5.23 Trustees, supreme or gr	cers cers and (Fraternal only) ding at end of year (inclu cers cers		·	,	y loans):			\$ \$ \$ \$	
16.1 Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement?  16.2 If yes, state the amount thereof at December 31 of the current year:  16.21 Rented from others  16.22 Borrowed from others  16.23 Leased from others  16.24 Other  Disclose in Notes to Financial the nature of each obligation.						Yes[] No[X]				
17.2 I 1 1	<ul> <li>17.1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments?</li> <li>17.2 If answer is yes: <ul> <li>17.21 Amount paid as losses or risk adjustment</li> <li>17.22 Amount paid as expenses</li> <li>17.23 Other amounts paid</li> </ul> </li> </ul>						\$ \$ \$	Yes[] No[X]		
18. L	ist the following capital stock	information for the repor		NVESTM	IENT					
	Class 1. Preferred 2. Common	1 Number of Shares Authorized	2 Number of Shares Outstandir	-	3 Value Share	4 Redemption Price If Callable	Rate	5 lividend Limited?	Cum	6 bividends ulative? lo[] N/A[X]
19.2 I 20.1 V 20.2 I 20.2 I 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Were all the stocks, bonds and actual possession of the report fino, give full and complete in Were any of the stocks, bonds of the reporting entity, except subject to a put option contract fives, state the amount thereously contract fives and the subject to reverse repurchase a subject to reverse repurchase a subject to reverse dollar repurchase a subject to reverse dollar fives fives five fives a contract five fives five five fives fives five fives fives fives fives fives five fives five	ting entity on said date, formation, relating there is or other assets of the mass shown on Schedule Est that is currently in force of at December 31 of the greements repurchase agreements are repurchase agreement in the series of the serie	except as shown by to: eporting entity owne E - Part 3 - Special I e? (Exclude securitic current year:	y Schedule E ed at Decemb Deposits, or h	er 31 of the chas the report	ecial Deposits?  current year not exclus  ting entity sold or trans	sively unde	er the control	\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Yes[X] No[] Yes[] No[X]
		Nature of Restriction Description Amount								
21.2 I	Does the reporting entity have f yes, has a comprehensive d no, attach a description with the contract of the	escription of the hedging	ns reported on Sche g program been ma	edule DB? ide available t	to the domicil	liary state?			Y	Yes[ ] No[X] 'es[ ] No[ ] N/A[X]
i	<ul><li>22.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity?</li><li>22.2 If yes, state the amount thereof at December 31 of the current year.</li></ul>				\$	Yes[] No[X]				
23. Excluding items in Schedule E, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Part 1 - General, Section IV.H - Custodial or Safekeeping agreements of the NAIC Financial Condition Examiners Handbook? 23.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:					Yes[X] No[]					
	1 2 Name of Custodian(s) Custodian's Address  Schwab Institutional 1958 Summit Park Place Orlando, FL 32810									
23.02	For all agreements that do no and a complete explanation:	ot comply with the requir	rements of the NAIC	C Financial Co	ondition Exar	niners Handbook, prov	vide the na	ame, location		
		1 Name(s)		2 Location	n(s)	Com	3 plete Exp	lanation(s)		
23.03	Have there been any change	es, including name chan	ges, in the custodia	n(s) identified	d in 23.01 dur	ring the current year?				Yes[] No[X]

## **GENERAL INTERROGATORIES (Continued)**

23.04 If yes, give full and complete information relating thereto:

1	2	3	4
Old Custodian	New Custodian	Date of Change	Reason

23.05 Identify all investment advisers, brokers/dealers or individuals acting on behalf of broker/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

1	2	3
Central Registration		
Depository Number(s)	Name	Address
123286	Roble Asset Management	5700 Corporate Drive, Pittsburgh,PA 15237

24.1 Does the reporting entity have any diversified mutual funds reported in Schedule D, Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5 (b)(1)])?

24.2 If yes, complète the following schedule:

Yes[] No[X]

1	2	3
	-	Book/Adjusted
CUSIP#	Name of Mutual Fund	Carrying Value
24.2999 Total		

24.3 For each mutual fund listed in the table above, complete the following schedule:

1	2	3	4
		Amount of	
		Mutual Fund's	
		Book/Adjusted	
	Name of Significant	Carrying Value	
Name of Mutual Fund	Holding of the	Attributable to	Date of
(from above table)	Mutual Fund	the Holding	Valuation

25 Provide the following information for all short term and long term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

		1	2	3
				Excess of
				Statement over
		Statement		Fair Value (-),
		(Admitted)		or Fair Value
		Value	Fair Value	over statement (+)
25.1	Bonds	14,809,966	14,793,470	(16,496)
25.2	Preferred stocks	370,062	370,311	249
25.3	Totals	15,180,028	15,163,781	(16,247)

25.4 Describe the sources of methods utilized in determining the fair values Month end market analysis/valuation

26.1 Have all the filing requirements of the Purposes and Procedures manual of the NAIC Securities Valuation Office been followed?

Yes[X] No[]

26.2 If no, list exceptions:

#### **OTHER**

\$.....49,269

27.1 Amount of payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus, if any?
 27.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus during the period covered by this statement.

1	2
Name	Amount Paid
Michigan Association of Health Plans	40,789

\$..... 83,952

28.1 Amount of payments for legal expenses, if any?
28.2 List the name of the firm and the amount paid if any such payments represented 25% or more of the total payments for legal expenses during the period covered by this statement.

1	2
Name	Amount Paid
Law Offices of Thomas Waelchli	56,775

\$......36,000

29.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or department of government, if any?29.2 List the name of firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies officers or department of government during the period covered by this statement.

STATEMENT AS OF December 31, 2004 OF THE Health Plan of Michigan, Inc.

# **GENERAL INTERROGATORIES (Continued)**

1	2
Name	Amount Paid
Clark Hill PLC	36,000

# **GENERAL INTERROGATORIES (continued)**

#### **PART 2 - HEALTH INTERROGATORIES**

1.1	Does the repo	orting o	entity have any direct Medicare Supplement Insurance in force? nium earned on U.S. business only:			Yes[] No[X]
1.3	What portion 1.31 Reason	of Iten	n (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit?			
1.5	Indicate amoundicate total	unt of e	earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above.  ed claims on all Medicare Supplement insurance.		\$ \$	
1.0	1.61 Total pro	emium	Most current three years:		<b>\$</b>	
	1.62 Total inc	of cov	vered lives		\$ \$	
	1.64 Total pro	emium	st current three years:  learned		\$	
17	1.66 Number	of cov	vered lives st current three years:		\$	
1.7	1.71 Total pro	emium	earned		\$ \$	
	1.73 Number	of cov			\$	
	1.74 Total pro	emium	earned		\$ \$	
	1.76 Number				_	
2.	Health Test					
				1	2	
		0.4	Provident Memorator	Current Year	Prior Year	
		2.1	Premium Numerator Premium Denominator		97,918,564 97,918,564	
		2.3	Premium Ratio (2.1 / 2.2)	1.000	1.000	
		2.4 2.5	Reserve Numerator Reserve Denominator		11,585,133	
		2.6	Reserve Ratio (2.4 / 2.5)			
3 1	Has the repor	tina ei	ntity received any endowment or gift from contracting hospitals, physicians, dentists, or others the	at is agreed will be re	turned	
	when, as and If yes, give pa	if the	earnings of the reporting entity permits?			Yes[] No[X]
			greements stating the period and nature of hospitals', physicians', and dentists' care offered to si	ubscribers and depar	tments	
	been filed wit	h the a	ppropriate regulatory agency? d furnish herewith a copy(ies) of such agreement(s). Do these agreements include additional ber	•		Yes[X] No[] Yes[] No[X]
5.1	Does the repo	orting (	entity have stop-loss reinsurance?			Yes[X] No[]
5.2	If no, explain:	_	risk (see instructions):			
	5.31 Compre 5.32 Medical	Only			\$ \$	210,000
	5.33 Medicar 5.34 Dental	e Súp	plement		\$ \$	
	5.35 Other Li 5.36 Other	mited	Benefit Plan		\$ \$	
6.	Describe arra	ngeme	ent which the reporting entity may have to protect subscribers and their dependents against the r	isk of insolvency incl	uding	
	agreements:	•	sions, conversion privileges with other carriers, agreements with providers to continue rendering	services, and any ot	her	
	•	·	e under reinsurance policy and State Mandated Trust Fund			
	Does the report of the state of		entity set up its claim liability for provider services on a service data base?			Yes[X] No[]
8.	Provide the fo	ollowin	g information regarding participating providers:			F040
			iders at start of reporting year iders at end of reporting year			5249 4228
9.1	Does the repo	orting (	entity have business subject to premium rate guarantees?			Yes[] No[X]
9.2	If yes, direct p	s with	rate guarantees between 15-36 months			0
10 -			rate ğuarantees over 36 months entity have Incentive Pool, Withhold or Bonus Arrangements in its provider contracts?			Yes[X] No[]
10.2	2 If yes:	_	nount payable bonuses			1,215,235
	10.22 Amou	nt actu	ially paid for year bonuses		\$	551.670
			nount payable withholds ally paid for year withholds		\$ \$	210,806
11.	1 Is the report	ing en	tity organized as: roup/Staff Model,			Yes[] No[X]
	11.13 An Inc	lividua	I Practice Association (IPA), or,			Yes[] No[X]
11.2	2 Is the report	ing en	del (combination of above)? tity subject to Minimum Net Worth Requirements?			Yes[X] No[ ] Yes[X] No[ ]
	Michigan		me of the state requiring such net worth.			
11.4 11.5	4 If yes, show	the ar	nount required. uded as part of a contingency reserve in stockholder's equity?		\$	14,314,185 Yes[] No[X]
11.6	6 If the amour	nt is ca	lculated, show the calculation. evenues (\$151,312,694 - \$8,170,844) \$143,141,850 x 10% = \$14,314,185			1

12. List service areas in which the reporting entity is licensed to operate:

# **GENERAL INTERROGATORIES (Continued)**

1
Name of Service Area
Allegen MI
Allegan, MI Barry, MI
1
Berrien, MI
Branch, MI
Calhoun, MI
Cass, MI
Eaton, MI
Genesee, MI
Hillsdale, MI
Huron, MI
Jackson, MI
Kalamazoo, MI
Kent, MI
Lenawee, MI
Livingston, MI
Macomb, MI
Manistee, MI
Monroe, MI
Montcalm, MI
Muskegon, MI
Newaygo, MI
Oakland, MI
Oceana, Mi
Ogemaw, Mi
Oscoda, MI
Ottawa, MI
Roscommon, MI
St. Clair, MI
St. Joseph, MI
Sanilac, MI
Tuscola, MI
Van Buren, MI

# **FIVE-YEAR HISTORICAL DATA**

		1	2	3	4	5
		2004	2003	2002	2001	2000
BAL	ANCE SHEET ITEMS (Pages 2 and 3)					
1.	Total admitted assets (Page 2, Line 26)					
2.	Total liabilities (Page 3, Line 22)	18,722,697	15,579,879	9,526,691	8,164,118	6,467,565
3.	Statutory surplus					
4.	Total capital and surplus (Page 3, Line 30)	20,448,035	15,003,834	8,520,273	4,647,252	1,121,143
INCC	ME STATEMENT ITEMS (Page 4)					
5.	Total revenues (Line 8)	143,141,850	94,348,396	64,677,679	49,860,486	33,951,938
6.	Total medical and hospital expenses (Line 18)	119,792,963	73,299,117	52,095,499	39,185,852	27,368,175
7.	Claims adjustment expenses (Line 20)	934,625	824,833	641,524	496,722	
8.	Total administrative expenses (Line 21)	12,823,777	7,926,421	6,635,238	5,068,055	5,074,832
9.	Net underwriting gain (loss) (Line 24)	9,590,485	12,298,025	5,305,418	5,109,857	1,593,891
10.	Net investment gain (loss) (Line 27)	482,279	184,044	225,346	346,723	495,801
11.	Total other income (Lines 28 plus 29)	17,762	609	456	36	
12.	Net income or (loss) (Line 32)	6,819,526	7,916,596	3,660,606	3,607,559	2,089,692
RISK	-BASED CAPITAL ANALYSIS					
13.	Total adjusted capital	20,448,035	15,003,834	8,520,273	4,647,252	1,121,143
14.	Authorized control level risk-based capital	5,317,239	3,225,169	2,428,216	1,920,705	1,490,168
ENR	OLLMENT (Exhibit 1)					
15.	Total members at end of period (Column 5, Line 7)	87,325	68,568	46,845	33,434	23,684
16.	Total members months (Column 6, Line 7)	980,917	692,288	481,992	350,035	240,371
OPE	RATING PERCENTAGE (Page 4)					
(Item	divided by Page 4, sum of Lines 2, 3 and 5)x 100.0					
17.	Premiums earned (Lines 2 plus 3)	100.0	100.0	100.0	100.0	100.0
18.	Total hospital and medical (Line 18)	79	75	81	79	81
19.	Cost containment expenses		XXX	XXX	XXX	XXX
20.	Other claims adjustment expenses					
21.	Total underwriting deductions (Line 23)					
22.	Total underwriting gain (loss) (Line 24)		1			
UNP	AID CLAIMS ANALYSIS					
(U&I	Exhibit, Part 2B)					
23.	Total claims incurred for prior years (Line 12, Column 5)	13,155,757	6,717,970	4,831,094	5,251,986	2,969,069
24.	Estimated liability of unpaid claims-[prior year (Line 12, Column 6)]					
INVE	STMENTS IN PARENT, SUBSIDIARIES AND AFFILIATES					
25.	Affiliated bonds (Sch. D Summary, Line 25, Column 1)					
26.	Affiliated preferred stocks (Sch. D Summary, Line 39, Column 1)					
27.	Affiliated common stocks (Sch. D Summary, Line 53, Column 2)					
28.	Affiliated short-term investments (subtotal included in Sch. DA,					
	Part 2, Column 5, Line 11)					
29.	Affiliated mortgage loans on real estate		1			
30.	All other affiliated					
31.	Total of above Lines 25 to 30					
31.	lotal of above Lines 25 to 30					

# SCHEDULE D - SUMMARY BY COUNTRY

Long-term Bonds and Stocks OWNED December 31 of Current Year

		is and Stocks OWNI	1	2	3	4
			Book/Adjusted			Par Value of
Description			Carrying Value	Fair Value	Actual Cost	Bonds
BONDS	1.	United States			2,198,878	1,739,490
Governments (Including all obligations	2.	Canada				
guaranteed by governments)	3.	Other Countries				
	4.	Totals				
0 7 %	5.	United States				
States, Territories and Possessions	6.	Canada				
(Direct and Guaranteed)	7.	Other Countries				
D 199 1 0 1 199 1	8.	Totals				4 000 000
Political Subdivisions of States,	9.	United States				
Territories and Possessions	10.	Canada				
(Direct and Guaranteed)	11.	Other Countries	4 000 000	4 000 500	4.405.775	4 000 000
One of the second and the second at the second	12.	Totals				
Special revenue and special assessment obligations	13.	United States		1,004,583		900,000
and all non-guaranteed obligations of agencies and	14.	Canada				
authorities of governments and their political	15.	Other Countries		4 004 500		
subdivisions	16.	Totals				900,000
D. LE. LIERCA	17.	United States				
Public Utilities	18.	Canada				
(unaffiliated)	19.	Other Countries				
	20.	Totals		700.400		700,000
Today (2-1 and M2-rellance and	21.	United States		786,436		760,000
Industrial and Miscellaneous and	22.	Canada				
Credit Tenant Loans (unaffiliated)	23. 24.	Other Countries				700,000
Devent Culturies and Affiliates	_	Totals				760,000
Parent, Subsidiaries and Affiliates	25.	Totals				4 200 400
DDEEEDDED CTOCKC	26.	Total Bonds				4,399,490
PREFERRED STOCKS	27.	United States				
Dublic Hilitian (unoffiliated)	28. 29.	Canada Other Countries				
Public Utilities (unaffiliated)	30.					
	31.	Totals				
Banks, Trust and Insurance Companies	32.		· 1	/		
•	33.	Other Countries				
(unaffiliated)	34.	Totals		222 004		
	35.	United States				
Industrial and Miscellaneous	36.	Canada				
(unaffiliated)	37.	Other Countries				
(unanimateu)	38.	Totals				
Parent. Subsidiaries and Affiliates	39.	Totals				
Talent, Substitiones and Anniates	40.	Total Preferred Stocks			385,055	
COMMON STOCKS	41.	United States				
COMMUNICITY OF CORC	42.	Canada				
Public Utilities (unaffiliated)	43.	Other Countries				
Tublic Otilities (unanimated)	44.	Totals				
	45.	United States				
Banks, Trust and Insurance Companies	46.	Canada				
(unaffiliated)	47.	Other Countries				
(dilaminatou)	48.	Totals				
	49.	United States				
Industrial and Miscellaneous	50.	Canada				
(unaffiliated)	51.	Other Countries				
(anamatou)	52.	Totals				
Parent, Subsidiaries and Affiliates	53.	Totals				
r drong outbording and riffliates	54.	Total Common Stocks				
	55.	Total Stocks			385,055	
	00.	Total Otoono	.	5,038,781		

# **SCHEDULE D - Verification Between Years**

Book/adjusted carrying value of bonds and stocks, prior year.     Cost of bonds and stocks acquired, Column 7, Part 3		Foreign Exchange Adjustment:     6.1 Column 15, Part 1	
Increase (decrease) by adjustment:	1,020,101	6.2 Column 19, Part 2, Section 1	
3.1 Columns 12 + 13 - 14, Part 1 (338,903)		6.3 Column 16, Part 2, Section 2	
3.2 Column 18, Part 2, Section 1 (1,823)		6.4 Column 15, Part 4	
3.3 Column 15, Part 2, Section 2		7. Book/adjusted carrying value at end of current period	5,055,053
3.4 Column 14, Part 4 (6,959)	(347,685)	8. Total valuation allowance	
4. Total gain (loss), Column 19, Part 4.	1,623	9. Subtotal (Lines 7 plus 8)	5,055,053
5. Deduct consideration for bonds and stocks disposed of		10. Total nonadmitted assets	
Column 7, Part 4.	706,323	11. Statement value of bonds and stocks, current period	5,055,053

# SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS

			A	llocated by	States and T				
		1	2	-			siness Only		
		Guaranty Fund (Yes or	Is Insurer Licensed (Yes or	3 Accident & Health	4 Medicare	5 Medicaid	6 Federal Employees Health Benefits	7 Life & Annuity Premiums & Deposit-Type	8 Property/ Casualty
	State, Etc.	No)	No)	Premiums	Title XVIII	Title XIX	Program Premiums	Contract Funds	Premiums
1.	Alabama (AL)	No	No						
2.	Alaska (AK)		No						
3.	Arizona (AZ)								
4.	Arkansas (AR)		No						
5.	California (CA)								
6.	Colorado (CO)								
7. 8.	Connecticut (CT)  Delaware (DE)		No						
9.	District of Columbia (DC)								
10.	Florida (FL)	1	l						
11.	Georgia (GA)								
12.	Hawaii (ĤI)								
13.	Idaho (ID)								
14.	Illinois (IL)								
15.	Indiana (IN)		No						
16.	lowa (IA)								
17.	Kansas (KS)	1	l						
18. 19.	Kentucky (KY) Louisiana (LA)		No						
20.	Maine (ME)								
21.	Maryland (MD)								
22.	Massachusetts (MA)	1	l						
23.	Michigan (MI)		Yes			151,862,631			
24.	Minnesota (MN)								
25.	Mississippi (MS)								
26.	Missouri (MO)								
27.	Montana (MT)		No						
28.	Nebraska (NE)								
29.	Nevada (NV)								
30.	New Hampshire (NH)		No						
31. 32.	New Jersey (NJ)		No						
33.	New York (NY)								
34.	North Carolina (NC)								
35.	North Dakota (ND)	1	l						
36.	Ohio (OH)								
37.	Oklahoma (OK)	No	No						
38.	Oregon (OR)								
39.	Pennsylvania (PA)		No						
40.	Rhode Island (RI)								
41.	South Carolina (SC)	1	l						
42.	South Dakota (SD)	1	l						
43. 44.	Tennessee (TN) Texas (TX)								
44. 45.	Utah (UT)								
46.	Vermont (VT)								[
47.	Virginia (VA)								
48.	Washington (WA)								
49.	West Virginia (WV)	No	No						
50.	Wisconsin (WI)								
51.	Wyoming (WY)		No						
52.	American Samoa (AS)								
53.	Guam (GU)								
54.	Puerto Rico (PR)								
55. 56.	U.S. Virgin Islands (VI)								
50. 57.	Aggregate other alien (OT)								
58.	TOTAL (Direct Business)		(a). 1.			151,862,631			
	LS OF WRITE-INS	1	I ( <del>-</del> ') · · ·		1	1	1	1	1
5701									
5702									
5703									
5798.	Summary of remaining write-ins								
	for Line 57 from overflow page								
5799.	TOTALS (Lines 5701 through								
<u></u>	5703 plus 5798) (Line 57 above)	L							

(a) Insert the number of yes responses except for Canada and Other Alien. Explanation of basis of allocation of premiums by states, etc.:

STATEMENT AS OF December 31, 2004 OF THE Health Plan of Michigan, Inc.

## SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER

MEMBERS OF A HOLDING COMPANY GROUP PART 1 - ORGANIZATIONAL CHART

Caidan Enterprises, Inc. (Federal Employer Identification # 52-2422207) Organization Governance and Ownership Structure: Equity Shareholders Shareholders at December 31, 2004: D. Cotton, M.D. 94% J. Cotton 10% S. Cotton 10% 10% M. Cotton 6% T. Lauzon 100% Health Plan of Michigan, Inc. (MI; NAIC # 52563; Federal Employer Identification # 38-3253977) Organization Governance and Ownership Structure: Equity Shareholders Board of Directors Shareholders at December 31, 2004: Caidan Enterprises, Inc. 100% Meridian Health Plan, Inc. (OH, Federal Employer Identification # 20-1398918) Organization Governance and Ownership Structure: **Equity Shareholders** Board of Directors

Shareholders at December 31, 2004:

STATEMENT AS OF **December 31, 2004** OF THE **Health Plan of Michigan, Inc.** 

#### SCHEDULE Y - INFORMATION CONCERNING ACTI MEMBERS OF A HOLDING COMPANY GROU PART 1 - ORGANIZATIONAL CHART

Caidan Enterprises, Inc. 100%

Caidan Management Company, Inc (MI, Federal Employer Identification # 36-4559356) Organization Governance and Ownership Structure:

Equity Shareholders Board of Directors

Shareholders at December 31, 2004: Caidan Enterprises, Inc. 100%

Health Management, Inc. (common ownership with Health Plan of Michigan, Inc. majority stockholder) (Federal Employer Identification # 38-3360283)

Shareholders at December 31, 2004:

D. Cotton, M.D. 100%